



US-KR DPS Bonus Drop Net Incentive

Version: 11 Dated: 31-AUG-18

Travel Commence By:

Last Ticket Date: 30-SEP-18

Agreement Number: 1233

A. Applicable Markets & Payment Scale

Origin	Destination	Fare Class	Ticket On/After	Travel On/After	POS Incentive Commission
US	ICN	P, A, G	1-SEP-18	1-SEP-18	0%

Fare Classes				
ORI	DES	P	A	G
ATL	ICN	\$ 50	\$ 50	\$ 50

B. Origin & Directionality

1. Origin: – **US to ICN via ATL-ICN (Korea)**
2. Directionality: As specified above.

C. Carrier

1. TPAC flights are for **US to ICN via ATL-ICN** and DL and KE marketed and operated routes. Routing and valid connecting points are reflected in the GDS fare quote systems.
2. Fares and travel are valid via flights operated by the “Delta Connection” carriers.

D. Commission Qualification Terms

1. Tickets must be plated on DL (006) or KE (180).
2. Tickets must be issued in US Dollars.
3. Tickets must state “Non-Endorsable – Refundable by Delta/Issuing Agency Only”.
4. Commissions must be calculated against base fare prior to any taxes, surcharges, airport fees, customs user fees, passenger facility charges or other similar charges.
5. Commission compensation must be taken at point of sale. Retroactive commission may not be claimed.
6. Tickets refunded, exchanged or used on OAL are subject to recall of commission.
7. If the fare is eligible for a mark-up per DL’s standard policies, add the mark up to the commission claimed at the ticket and place the resulting value in the ticket’s commission box.
8. This commission is intended to be a dollar bonus commission.
9. All other rules not stated herein are governed by the rules of the contract, program, or agreement through which the commission fare is derived. If the fare or itinerary is not valid in any DL contract, program, or agreement, commission may not be claimed.
10. Drop Nets applies to web fares.
11. Drop Nets are list above for round trip per passenger and one way is half of the round trip amount.
12. **Passengers flying to beyond markets in Asia are eligible for this promotion but MUST fly via DL operated ATL-ICN.**

E. Prepaid tickets are not permitted.

F. Exceptions: No commission will be earned pursuant to this exhibit for the following:

1. Infant, child, student, military, VUSA, or standby fares.
2. Blocked group space.
3. Negotiated fares, or any other special pricing/commission programs.

G. Discounts

None permitted.

H. Special Conditions

1. This agreement is subject to change or cancellations 24 hours advance notice by either party.
2. This agreement is strictly confidential. Any disclosures of the fares or terms contained herein to passengers or persons not approved by Delta or Korean Air, constitutes a breach of this confidentiality, which will result in immediate cancellation of this agreement.
3. All rules and restrictions of the published fare will apply.

I. Restrictions

N/A