

SEA-ASIA BONUS DROP NET

Version: 1 Dated: 10-Jan-19

Travel Commence By:

Last Ticket Date: 31-Jan-19 Agreement Number: T-1333

A. Applicable Markets & Payment Scale

Origin	Destination	Fare Class	Ticket On/After	Travel On/After	POS Incentive Commission
SEA	ASIA	J,D,C,I,Z,W,Y,B,M,H,Q,K,	10-Jan-19	31-Mar-19	0%

ORI	DES	FARE CLASS	AMOUNT		
SEA	ASIA	J,D,C,I,Z	\$100		
SEA	ASIA	W,Y,B,M,H,Q,K,L,U,T	\$50		
SEA	ASIA	X,V	\$20		
**VALID ONLY ON NON STOP SEANRT and SEAKIX					

B. Origin & Directionality

Origin: SEATTLE (SEA)

Directionality: As specified above.

Point of Sale: U.S.

For the purposes of this program, the following countries shall be considered "Asia": HK, ID, JP, KH, KR, LA, MM, MN, MO, MY, PH, SG, TH, TW, VN For any of the above countries to be permitted, all applicable rules contained herein must be satisfied.

C. Carrier

- 1. Travel must be via SEANRT and SEAKIX on DL or KE marketed or operated flights unless otherwise specified under special conditions below. Routing and valid connecting points are reflected in the GDS fare quote systems unless otherwise specified under special conditions below.
- 2. Commission is not valid via DL/KE code share flights over the Pacific Ocean unless specified under special conditions below.
- 3. Commission is valid on DL code share flights operated by KE.
- 4. Commission is valid on KE code share flights operated by DL.
- 5. Interline is allowed where "interline within Japan" (interline example: NH) is specified from origin to the Delta gateway cities in Asia.

D. Commission Qualification Terms

- 1. Tickets must be plated on DL (006) or KE (180)
- 2. Tickets must be issued in USD.
- 3. Tickets must be issued in US
- 4. Tickets must state "Non-Endorsable Refundable by Delta/ /Korean Issuing Agency Only". Note: Ticket Designator is OK to be placed in either Ticket Designator Box, Tour Code Box or Endorsement Box as long as it is clearly stated.
- 5. Commissions must be calculated against base fare prior to any taxes, airport fees, customs user fees, passenger facility charges or other similar charges.
- 6. Commission compensation must be taken at point of sale. Retroactive commission may not be claimed.
- 7. Tickets refunded, exchanged or used on OAL are subject to recall of commission.
- 8. All travel must include a DL/KE marketed or operated flight that crosses the Pacific Ocean unless stated in the special conditions below
- 9. Itineraries in which the fare breaks are commissionable in three instances:
- (A) when US gateways are used as connecting points and that point is eligible for commission when considered as an origin point and the connecting time is not more than 24 hours or
- (B) when the itinerary includes DL/KE operated flights and the fare breaks in NRT/HND and the connecting time is no more than 24 hours
- 10. For any routing where multiple commission percentages apply, the lowest applicable commission percentage shall be used for the entire itinerary
- 11. For interior Japan only, commission is allowed when OA is used as long as over the water is on DL and a ticket is issued with through fare.
- 12.Travel is valid from 31MAR19-11DEC19
- 13Drop Nets applies to web fares.
- 14Drop Nets are list above for round trip per passenger and one way is half of the round trip amount.
- 15 Passengers flying to beyond markets in Asia are eligible for this promotion but MUST fly via DL operated SEANRT and SEAKIX.

E. Prepaid tickets are not permitted.

- F. Exceptions: No commission will be earned pursuant to this exhibit for the following:
 - 1. Infant, student, military, VUSA, or standby fares.
 - 2. Blocked group space.
 - 3. For DL only: Basic economy fares are not eligible for commission
 - 4. Commission eligible on other programs with products discounted at 0%
 - 5. Commission is based on fare class with the exception of Comfort Plus cabin, which will be based on the booking class (W Class) not of a fare basis code to provide our partners an opportunity to earn more commission. All other fares will claim commission based on the 1st letter of the fare basis code

G. Discounts

None permitted.

H. Special Conditions

- 1. This agreement is subject to change or cancellations on 24 hours advance notice by either party.
- 2. This agreement is strictly confidential. Any disclosures of the fares or terms contained herein to passengers or persons not approved by Delta or Korean Air, constitutes a breach of this confidentiality, which will result in immediate cancellation of this agreement.

I. Restrictions

- Applies to Published and Unpublished fares. All published fare rules apply.
 Economy-class fares that feature an automatic upgrade option are commissionable at the applicable economy-class commission rate.
 For DL ticket stock only: Program 1333 is combinable with any other 1000 series commission program.
 For KE ticket stock only: Program T-1333 is combinable with any other UPC series