



# US-KR DPS Bonus Drop Net Incentive

Version: 13 Dated: 16JAN19

Travel Commence By:

Last Ticket Date: 30-APR-19

Agreement Number: 1233

## A. Applicable Markets & Payment Scale

| Origin | Destination | Fare Class           | Ticket On/After | Travel On/After | POS Incentive Commission |
|--------|-------------|----------------------|-----------------|-----------------|--------------------------|
| US     | ICN         | DL: P, A, G<br>KE: W | 16JAN19         | 16JAN19         | 0%                       |

| Carrier  | ORI     | DES | Fare Class | Amount |
|--|---------|-----|------------|--------|
| DL   | ATL/DTW | ICN | P,A,G      | \$30   |
| KE   | ATL/DTW | ICN | W          | \$30   |
| ** Valid for travel on MONDAY THROUGH THURSDAY** |         |     |            |        |

## B. Origin & Directionality

1. Origin: – **US to ICN via ATL-ICN or DTW-ICN (Korea)**
2. Directionality: As specified above.

## C. Carrier

1. TPAC flights are for **US to ICN via ATL-ICN OR DTW-ICN** and DL and KE marketed and operated routes. Routing and valid connecting points are reflected in the GDS fare quote systems.
2. Fares and travel are valid via flights operated by the "Delta Connection" carriers.

## D. Commission Qualification Terms

1. Tickets must be plated on DL (006).
2. Tickets must be issued in US Dollars.
3. Tickets must state "Non-Endorsable – Refundable by Delta/Issuing Agency Only".
4. Commissions must be calculated against base fare prior to any taxes, surcharges, airport fees, customs user fees, passenger facility charges or other similar charges.
5. Commission compensation must be taken at point of sale. Retroactive commission may not be claimed.
6. Tickets refunded, exchanged or used on OAL are subject to recall of commission.
7. If the fare is eligible for a mark-up per DL's standard policies, add the mark up to the commission claimed at the ticket and place the resulting value in the ticket's commission box.
8. This commission is intended to be a dollar bonus commission.
9. All other rules not stated herein are governed by the rules of the contract, program, or agreement through which the commission fare is derived. If the fare or itinerary is not valid in any DL contract, program, or agreement, commission may not be claimed.
10. **Travel is valid from 16JAN19-30APR19 FOR TRAVEL on MONDAY THROUGH THURSDAY**
11. Drop Nets applies to web fares.
12. Drop Nets are list above for round trip per passenger and **one way is half of the round trip amount.**
13. **Passengers flying to beyond markets in Asia and US are eligible for this promotion but MUST fly via DL operated ATL-ICN OR DTW-ICN.**

## E. Prepaid tickets are not permitted.

## F. Exceptions: No commission will be earned pursuant to this exhibit for the following:

1. Infant, child, student, military, VUSA, or standby fares.
2. Blocked group space.
3. Negotiated fares, or any other special pricing/commission programs.

## G. Discounts

None permitted.

## H. Special Conditions

1. This agreement is subject to change or cancellations 24 hours advance notice by either party.
2. This agreement is strictly confidential. Any disclosures of the fares or terms contained herein to passengers or persons not approved by Delta or Korean Air, constitutes a breach of this confidentiality, which will result in immediate cancellation of this agreement.
3. All rules and restrictions of the published fare will apply.

## I. Restrictions

Applies to Published and Unpublished fares. All published fare rules apply.

Economy-class fares that feature an automatic upgrade option are commissionable at the applicable economy-class commission rate.

For DL ticket stock only: Program 1233 is combinable with any other 1000 series commission program.

For KE ticket stock only: Program 1233 is combinable with any other UPC series