

## GROUP SALES AGREEMENT

### GROUP & FLIGHT INFORMATION

<b>Customer name</b>	PHILHANA TRAVEL AND TOURS	<b>Itinerary</b>	EWR-ORY-EWR
<b>Number of seats</b>	28	<b>Departure date &amp; flight</b>	03/14//2025
<b>Minimum group size</b>	22	<b>Return date &amp; flight</b>	3/22/2025
<b>Net fare</b> (per adult, excluding taxes)	\$293.00	<b>PNR number</b>	OLN4T4
<b>Child fare</b> (From 2 to 11 year old, 75% of the adult fare, excluding taxes)	N/A	<b>RBD</b>	G
<b>Tax amount</b>	All applicable taxes, including YQ (fuel surcharge) on the day of ticketing	<b>Fare base</b>	GIT
<b>Deposit amount</b>	\$2,462	<b>Tour code</b>	NREWR2IT4BFAS
<b>Deposit %</b>	30%	<b>Included services</b>	SMART - Carry-on bag - 26 lbs YES - Meal YES - Checked in bag - 50 lbs YES
		<b>Ticketing time limit</b>	30 days before departure

### TERMS AND CONDITIONS

#### 1. DEPOSIT

A deposit of 30% of the total amount (excluding taxes) must be paid to French bee on the date defined below, to reserve the seats.

The payment of the deposit entails the unconditional acceptance by the customer of the terms and conditions of this contract. Failing to return this signed contract and / or payment of the deposit on the date, set below, the group reservation will be canceled, and the corresponding seats will be put back for sale.

Group requests made:

- Up to 90 days before departure: the deposit is due 30 days or less after confirmation of the group by the airline's group department.
- From 89 days to 31 days before departure: the deposit is due 15 days or less after confirmation of the group by the airline's group department.
- Within 30 days before departure: a full payment is required within 72 hours of the group confirmation by the airline's group department.

#### 2. CHANGES

##### 2.1 NAME CHANGE

- Before ticketing - A name change is authorized free of charge.
- After ticketing – 2 (two) name changes are permitted for every 10 passengers until 7 days before departure with \$150 fee per change.
- Misspelling corrections, up to 3 letters, are authorized free of charge after ticketing.

## 2.2 DATE CHANGE

Date change is allowed for the whole group only, subject to seats availability with the below conditions. No individual passenger changes are allowed.

	When seats are blocked and confirmed by the airline in PNR	
	before ticketing	after ticketing
Up to 90 days before departure	free of charge, fare is subject to new quote	exchange with 10% penalty from the total NET fare, fare difference applies
89 to 45 days before departure	2% fee of the total Net fare amount, fare is a subject to new quote.	exchange with 15% penalty from the total NET fare, fare difference applies
44 to 30 days before departure	2% fee of the total Net fare amount, fare is a subject to new quote.	exchange with 20% penalty from the total NET fare, fare difference applies
Less than 30 days before departure	2% fee of the total Net fare amount, fare is a subject to new quote.	date change not allowed

All penalties are to be collected from the deposit amount or Agent Debit Memo (ADM) via ARC memo manager or ticket value (if the penalties are collected after ticketing).

## 3. CANCELLATIONS

### 3.1 PARTIAL GROUP CANCELATION

Partial group cancellation is allowed only if the total number of passengers in the group remains no less than the minimum group size specified in the group information section, under the following conditions:

	When seats are blocked and confirmed by the carrier in PNR	
	before ticketing	after ticketing
Up to 90 days before departure	allowed without fee	refund with 10% fee of each cancelled seat
89 to 45 days before departure	10% fee for each canceled seat	refund with 30% fee for each canceled seat
44 to 30 days before departure	30% fee for each canceled seat	refund with 50% fee for each canceled seat
29 to 15 days before departure	50% fee for each canceled seat	100% non-refundable
less than 14 days before departure	100% non-refundable	100% non-refundable

All penalties are to be collected from the deposit amount or Agent Debit Memo (ADM) via ARC memo manager or ticket value (if the penalties are collected after ticketing).

### 3.2. TOTAL GROUP CANCELATION

After seats are confirmed and blocked by the airline before ticketing:

- Up to 90 days before departure: allowed without fee
- 89 to 30 days before departure: 20% of the total NET fare
- 30 to 15 days before departure: 50% of total NET fare
- Less than 14 days before departure: 100% of total NET fare

All penalties are to be collected from the deposit amount or Agent Debit Memo (ADM) via ARC memo manager or ticket value (if the penalties are collected after ticketing).

Total group cancellation is not allowed after ticketing.

### 4. BOOKING MANAGEMENT

Passenger names and tickets must be entered/processed no later than 30 days before departure

### 5. SEAT RESERVATION:

It is possible to reserve seats for group passengers on board in a specific area. All requests must be submitted before settlement of the balance and issuance of the tickets. Specific seat assignment onboard the aircraft, if necessary, should be processed by the agency or individual traveler via the GDS or online by paying the ancillary fee associated with each seat assigned (if any).

### 6. ADDITIONAL SERVICES

All services can only be reserved and paid for after tickets are issued.

Available Services:

- Extra luggage
- Cosy Cabin option
- Window Seat
- Maxi-Leg
- Priority luggage delivery
- Priority Boarding
- Special Meals

### 7. GENERAL CONDITIONS

French Bee will not be held responsible for changes to the itinerary, schedule, or type of aircraft and, more generally, any non-compliance due to weather, technical or force majeure reasons.

This contract is governed by New York Law.

The provisions of this contract are confidential. The parties are prohibited from communicating to anyone, directly or indirectly, the terms of this contract and the tariffs, information and documents relating thereto of which they would have become aware during the negotiation and / or execution of the contract.

For this purpose, such information will be disclosed to their staff or subcontractors only for the purposes of the contract. Each party assures the respect of its duly authorized agents, agents, or subcontractors of this confidentiality agreement.

The obligations defined above continue to apply even after the expiry or the termination of this contract and this, without end of limitation of duration.

**We thank you for confirming your acceptance by sending us a dated and signed copy accompanied by the amount of the deposit scheduled within the time limits.**

This Agreement is entered between French bee ("the airline") and PHILHANA TRAVEL AND TOURS as of 06/11/2025.

For French bee

Souheib aissiou

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Souheib Aissiou

Inside Sales Executive

For PHILHANA TRAVEL AND TOURS



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